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MRS. A. W. TOURGEE,

MAYVILLE, N. Y.

DEAR MADAME:—

REPLYING TO YOUR FAVOR OF THE 31ST., REQUESTING US TO SEND YOU TEN COPIES OF JUDGE TOURGEE'S PORTRAIT, WE BEG TO SAY, THAT ACCORDING TO OUR BOOKS, THERE IS A BALANCE DUE US SINCE 1886 OF \$389.75. THIS WITH INTEREST WOULD AMOUNT TO CONSIDERABLY OVER \$400.00.

WE SUGGEST THAT YOU BUY THE LITHOGRAPHS OF US AT THE RATE OF \$1.00 EACH, SAID PAYMENTS TO BE APPLIED ON YOUR INDEBTEDNESS TO US. IF THEREFORE, YOU WILL SEND US MONEY ORDER OR DRAFT FOR \$10.00, WE SHALL BE PLEASED TO SEND ON TO YOU THE TEN LITHOGRAPHS ASKED FOR.

YOURS VERY TRULY,

Matthews Northrup & Co.