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Chicago, Aug. 25, 1887. 188

Hon. Albion W. Tourgee,  
Mayville, N. Y.

Dear Sir:—

In reply to yours concerning the engagement I sent you from New York City would say, that I used my discretion and judgment in making that engagement considering that it is for the benefit of young men in the Association and that they (members) only pay 10 cents admissions. It is a better price than \$150. in a town of 5000 inhabitants where they are running a Lecture Course and make a profit on the same. It is necessary to exercise a little common sense in these matters and I claim to have a small amount of that article having made more engagements than any man living or dead in this line of business and knowing more about towns than any other man as to what they can pay or able to pay. I have placed some of our lecturers in Boston at \$100. in the Tremont Temple Course, and I placed the same lecturers in this course at \$50. and I consider that the price in New York is more to them than \$100. is to the management in Boston. The price of a lecturer cannot certainly be determined by the size of a city. Our best prices are in the smaller towns frequently, but there is no rule we can exercise. I will cancel the engagement in New York City or pay them the damages. Your instructions are so indefinite that I hardly know how to follow them. You say you must have net yourself \$65. clear of commissions and locals. Now I dont know what your expenses are going to be and I cannot determine what to ask for that reason and I dont know what you mean by large cities, that is a very indefinite expression. If you are going to tie us down to the population of cities and govern yourself by the population, it is necessary that we have a schedule of cities and their population and the price we must ask in each city. A town of 1500 inhabitants in Iowa called Ames, would pay you \$75. and locals for a lecture this fall, what shall I do with it? Can you lecture there before Oct. 23, and if so when?

Yours Truly,

*W. L. Slayton*

Ans. Aug. 27<sup>th</sup> accepting date for  
New York Dec. 23. For 70, 71 and also  
said covers come to from pre-  
vious to Oct. 23<sup>rd</sup>. of 3 or 4 date  
covers be secured.

... I have been thinking of you very much lately and wondering how you are getting on. I hope you are well and happy. I have been very busy lately but I will try to write you more often. I have been thinking of you very much lately and wondering how you are getting on. I hope you are well and happy. I have been very busy lately but I will try to write you more often. I have been thinking of you very much lately and wondering how you are getting on. I hope you are well and happy. I have been very busy lately but I will try to write you more often.

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Yours truly,  
[Signature]