

Dictated.

# The Inter Ocean

Chicago, Aug. 11th, 1887

Mrs. Emma K. Tourgee,

Maysville,

N. Y.

Dear Mrs. Tourgee:-

Mr. Bushey handed me your letter of July 29th and I have ordered a copy of "Siva" and also of "The Veteran and His Pipe" sent to Mr. V. Tourgee, Kingsville, Ashtabula Co, Ohio, as requested. In regard to what Belford Clarke & Co have done in advertising "The Veteran and His Pipe" I send you a letter from Mr. Belford which I received last June. It is in response to one which I sent him wanting to know why he did not advertise ~~and publish~~ the book. Since that time we have been advertising the "Veteran and His Pipe" also "Man and Labor" by Mr. Elder both of which books I thought ought to sell rapidly and to my surprise we have sold very few. In fact the records show the sale of only five "Veterans" and four "Man and Labor." This is something extraordinary and indicates the truth of what Mr. Belford says in his letter. The "advs" have gone in both Daily and Weekly. I am greatly surprised at the result and can only account for it on the ground mentioned by Mr. Belford that the people have gone crazy

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Chicago, ..... 188

over cheap literature. I trust that you and your good husband are both well and do not have to work hard this excessively hot weather. The summer has been excessively warm here. "The oldest inhabitant" says he never saw anything like it.

Very Truly Yours,

*Wm. Penn Jones*

Garage Manager

CHAUTAUQUA COUNTY NY HISTORICAL SOCIETY