

Mayville N. Y.

July 11th 1887.

Rev. E. M. Kernick.

My dear Sir:

In reply to your inquiries in regard to the "Post" and "Temporary Structure" patents, allow me to say that they ought by no means to be separated. There are two patents and two applications on the "Post". I am satisfied that they embrace the lightest, strongest, simplest, most easily raised and cheaply set and most easily removed, that have yet been devised or at all possible. Besides that they are the only posts of which breaking a part does not destroy the whole.

These posts are applicable for

- 1--Fence Posts,
- 2--Vineyard Posts,
- 3--Hop-Poles,
- 4--Telegraph Poles,
- 5--Lamp Posts.

The "Temporary Structure frame" is one patent covering nearly all the forms I have devised for the combinations. The others would be covered by one or two more. The usefulness of these curious forms has grown upon me to an extent I had no notion of when I began upon them. They are designed as you know to work readily and adjustably with the parts of the posts. Either alone or in conjunction with the post-patents, they are adapted to making without any skilled labor and with great readiness and cheapness, the following structures:

supply of tent furniture, poles, stakes and all, may be made to pack in an ordinary trunk. For military and tourist use it is unapproachable.

2--Political wigwags, tents, and the like. There is a crying need for just this sort of temporary structure--cheap, portable readily put up and taken down without waste or difficulty.

3--Porches, Trellises, arbors?

4--Ornamental and portable gates, doors, &c.

5--Ladders and staging for painters, masons, builders and everybody else. A hundred feet with thirty couplings may be put in twenty useful forms and appliances.

6--A remarkable fine sample and easily adjusted storm-door requiring no nails and no skill to put up.

7--Barns, ricks, cattle and sheep-pens for the plains and all that sort of building.

Of course I shall continue to improve and elaborate these designs. I do not care to dispose of them now as I am not able to show their full capacity by practical samples which is the only way for most men to see things. I would sell a half interest in them as they are now for \$10,000,--though I think it would be very foolish of me to do so. I would much rather borrow--say \$1,000,--on about two years time with which to complete my models, patterns and machines for manufacture. For this I would hypothecate the entire patents with all others inventions touching these matters which I might make in perfe-

... and ... have his choice, either to take a one-fifth interest in the patents or receive back his money and one-tenth interest.

I think either one of these propositions would yield a man 100 percent on his money in 12 months without a shadow of risk and with a fair chance of making much more. My estimate of the fair value of the completed inventions--Post and Structure devises combined --to be not less than \$100,000, and it is quite possible that it may be more, as they cover an immense field and any one can see how thoroughly practical and economic they are. I am willing a man should make a good thing with me and think it quite fair that I should take all the risk but I will not sell except at what I think a fair price.

So while my offer of one-half of all these inventions for \$10,000, is the best for the buyer it is better for me to get nothing now and give a good bonus for enough to fully develop my devices.

Yours truly,

A. W. TOURGEE.